Medical Group Helps Its IPA Physicians Improve Care, Practice Efficiencies, and Reporting

As one of the largest managed healthcare organizations in California—and an Accountable Care Organization (ACO)—HealthCare Partners (HCP) helps its physician network implement healthcare technology, enhance operational efficiencies, and connect with the physician community.

To strengthen relationships with its Independent Physician Associations (IPAs), and earn ongoing trust, HCP needed a technology partner to help deliver on its value promise.

Moving to an EHR, earning incentive payments, sharing clinical content

By teaming up with NextGen Healthcare and delivering a proven solution, HCP enables its doctors to better transition to electronic records/prescriptions, earn incentive payments, share clinical content, and enable closed-loop referrals.

Improving efficiencies, reporting, and patient care

Now, HCP requires only 10 staffers to support the implementation needs, training requirements, and Meaningful Use (MU) efforts of nearly 400 healthcare providers. HCP also helps its doctors to identify ACO program enrollees, reduce errors, eliminate duplication, better coordinate care, share information, and meet MU objectives.

In fact, one of HCP's new cardiology clients started using NextGen® solutions in May 2012. All 30 of its providers are on track to meet MU requirements after just 90 days on the system.

HealthCare Partners
Los Angeles and Orange counties, California

Profile
- Provides medical services through primary care offices, urgent care centers, and ambulatory surgery centers
- Cares for nearly 600,000 managed care patients and thousands of fee-for-service patients
- Has more than 1,200 employed and affiliated primary care physicians and over 3,000 employed and contracted specialists

Business Problem
HCP helps its physician network implement healthcare technology, enhance operational efficiencies, and better care for its patients. To secure and maintain strong relationships with its physician network, HCP needed a technology partner to help deliver on its value promise.

An Integrated Solution
- NextGen® Ambulatory EHR
- NextGen® Practice Management
- NextGen™ Health Information

Quantifiable Benefits
- Over $2 million dollars in MU payments. Helped over 100 physicians attest to date. MU in 90 days
- Only 10 staffers needed to support nearly 400 providers for implementation/training requirements and MU efforts
- Enabling its physician network to identify ACO program enrollees, share data, reduce errors, and eliminate duplication of efforts

NEXTGEN®
HEALTHCARE
a QSI company

Seeing bottom line benefits

To help implement its NextGen Healthcare technology among its physician network, HCP leverages its Physician Affiliate Clinical Information Services (PACIS) division. Steven Davis, DO, Medical Director at PACIS, comments, "Over the last five years the network grew to over 2,000 users, 389 providers, and well over 750,000 patients. We have helped almost 100 physicians attest for a potential of over $2 million MU dollars!"

Staying ahead of the technology curve, and focused on the user

Zan Calhoun, Chief Operating Officer for HCP, says, "NextGen is on top of industry trends and changes, is committed to implementing ongoing upgrades to meet our evolving needs, and helps us provide a high-quality user-focused set of services."

Looking ahead—accessing data anytime, anywhere, via any device

Roberta Sniderman, Administrative Director, Technical Outreach, PACIS, concludes, "By 2013, HCP envisions that at anytime, anywhere (in the world), with any (secure) technology, any appropriate data will be available to appropriate users, in sub-second response time. NextGen is an important component of that directive."

$2 million in incentives: To date, HCP helped over100 physicians attest for well over $2 million dollars in Meaningful Use payments.

Take the Next Step:
Contact us to find out how we can help you. 855-510-6398

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